Gross Automation, LLC

2019
Our Niche
Advancing the art in delivering automation globally

Purpose/Cause/Passion
Uniquely positioning our customers for success with “best in class” products and engineering solutions

Core Values/Culture
Focus
Performance
Curious
Resolution
Results
Follow-through

Value ADD service Promise
Accountability
Financial Reward
Consequence
About Us

Who we are
Gross Automation is a master industrial electrical distribution company providing cutting edge automation controls and services.

Key services
• Automation & Controls Distributorship
• Engineering & Technical Services
• Contract Manufacturing / UL Panel Shop
• Internet / Web Sales

“We stay on the leading edge of technology by looking for new and innovative ways of doing things… that's an art.”

Robert Gross
Founder/Visionary

grossautomation.com
“Using an integrated, customer focused marketing approach with strong emphasis on our web presence, we are able to not only meet customer needs but build relationships that grow the bottom line.”

Margie Heyworth
Marketing Manager
Gross Automation’s brochure lists its best-in-class electrical and automation manufacturers by name and product description for an easy to use, quick reference tool.
Engineering Services & Panel Building

From system design to panel assembly and everything in between, Gross Automation provides a turnkey solutions one-stop shop. With engineering, programming, designing and building capabilities, our solutions meet and can be certified to multiple UL standards. Our engineers and/or service technicians can also provide startup and troubleshooting assistance on an as-needed basis when you just can’t spare the manpower or resources.

You can engage our services at any point in your product development or manufacturing. We can tailor what we do exactly what you need. Take advantage of our in-house panel shop or we will even come to you!

The Right Advantage

The Right Talent at the Right Time
Experienced engineers and certified technicians are only a call away.

Flexibility
Get the services that you need without the ones you don’t.

The Right Parts at the Right Price
We work with over 40 world class manufacturers at volumes that ensure you get the best value.

Global Experience
Global sourcing with global availability. We can ship anywhere.

Hardware and Software Expertise

Custom Engineering
- Product Support
- Control System Design
- Control Panel Design
- Data Network Design

Custom Reporting
- SQL Server
- Visual Studio
- Crystal Reports
- Oracle
- Python

Panel Manufacturing
- UL 508A Certified Panel Shop
- Contract Manufacturing
- Sub-assemblies

Preventing for the Future
- Industry 4.0 (Smart Factory)
- 4th Industrial Revolution
- IIoT (Industrial Internet of Things)
- Global Cities Initiative

Programming
- PLC/DCS/HMI Programming
- Variable Frequency Drives Programming
- Data Network Programming

Fieldwork
- On-Site Assistance
- Field Service & Repair
- Field Startup & Commissioning
- Retrofit & Modifications

The Expertise You Need
Generating Global Growth

Back in early 2015, if you had asked me about global growth, I probably would not have had much of an answer for you. Yet in only a few short years, my manufacturing company has surpassed all my expectations and continues to grow. Last year, Gross Automation set records for both domestic and international sales. Wisconsin is one of the best states, if not the best state, to grow an electrical and automation controls business.

Gross Automation, LLC is a growth-obsessed electrical and automation controls distributor with multiple value-added services that include supplemental engineering and CE certified panel assistance.

In mid-2015, Gross Automation was asked to respond to a proposal for a new, three-day training program in partnership with the Wisconsin Department of Workforce Development and the WIB. It was six months later that we had the opportunity to participate in the program.

The training was an eight-week international program designed to help create the "why" for exporting. We developed and presented a customized solution designed during this program. The program was developed to support delegates in whatever was needed to make the mission a success.

Next year, the program was a global trade venture with three different countries. We met on these trips have to come visit Gross Automation in Bridgescare.

Roxanne Baumann asked a question back in 2016: "Currently, you are getting some global business by accident. What if you actually tried?" Gross Automation has grown our international business from less than four percent in 2016 to just shy of 15 percent in 2018. ISO 9001:2015 is pending this year with the assistance of WIBP. A joint business between Gross Automation and Gross Automation Inc.

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Generating Global Growth

TRADE VENTURES
ACHIEVING YOUR
INTERNATIONAL OBJECTIVES

Global Business
Development Program

ExporTech™

WEDC Global Network
Certificate of Completion

This certificate is presented to

Gross Automation

For successfully completing all requirements for

EXPORETECH™
An Export Acceleration System for Achieving Profitable Growth

This 7th day of June, 2016

[Signature]

[Logos and partners]

grossautomation.com
Generating Global Growth
Japan/South Korea
Tokyo, Seoul and Busan

2017 Midwest U.S. - Japan Association Conference
Generating Global Growth

Israel

Tel Aviv and Jerusalem

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Generating Global Growth
Poland

Usługi inżynieryjne i budowa paneli

Od projektu systemu po montaż paneli i wypisanie prawa z tym związane - Gross Automation zapewnia gotowe kompleksowe rozwiązania. Dojrzałość w dziedzinie inżynieryjnej, programistycznej, projektowej i budowlanej nasze rozwiązania spełniają wiele norm UL i mogą być zgodne z innymi oznakowymi. Nasza specjalizacja i techniki serwisowe mogą również zapewnić pomoc przy utrzymaniu systemów i rozwiązania problemów w razie potrzeby, np. w momencie, gdy brak ciły roboczej lub zasobowej.

Przykłady

- Budowa paneli
  - Przelewowy
  - Komunikat o małej objętości

Przyszłość technologii

- Industria 4.0 (Smart Factory)
- IoT (Rozwój technologii przedmiotów)
- OIT (Poznawalne kierownictwo przedmiotów)

Korzyści

- Wzrost średniany w odpowiednim czasie
- Dodatkowe inwestycje i zyskowania
- Ważniejsze widoki usług na mieście twojego przedsiębiorstwa
- Właściwe części na właściwym cenie

Głównie w dziedzinie

- Przyznajemy o pozytywnie świadczone przez producenty i gwarantowane są najlepsze ceny i warunki
- Globalne możliwości

- Globalne rozległości z posiadana doświadczeniami, możemy sięgać do dalszych miejsc.

Przykładowa tablica

- Problem: Zmniejszony wydajność systemu
  - Rozwiązanie: Zmniejszenie wydajności systemu

- Problem: Specyficzne oprogramowanie
  - Rozwiązanie: Specyficzne oprogramowanie

Skontaktuj się z nami

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grossautomation.com
Generating Global Growth
Poland
Remembering World War I
Generating Global Growth

Next

UPCOMING TRADE VENTURES

• Global Trade Venture: France and UK, June 15-26, 2019
• Global Trade Venture: Japan, September 6-14, 2019
• Global Trade Venture: Australia, November 15-23, 2019
• Global Trade Venture: Mexico, February 15-21, 2020
• Global Trade Venture: Canada, March 8-13, 2020
• Global Trade Venture: China, April 10-22, 2020
• Global Trade Venture: Europe, June 2020
Thank you
For your business, your trust, and your support.

Gross Automation, LLC