FOXCONN IN WISCONSIN
BUILDING FOR THE FUTURE

JUNE 26, 2018
**Project Timeline: 2017**

**April 28, 2017**
Governor Walker and State Officials Meet with Foxconn in Washington, D.C.

**May 2017**
Request For Proposal: Cost, Speed, Workforce
Foxconn Officials Meet in Madison, then Tour the Village of Mount Pleasant

**July 26, 2017**
Foxconn Chooses Wisconsin

**July 27, 2017**
Governor Walker, Chairman Gou Sign MOU ▼

**July 28, 2017**
Governor Walker Calls Legislature into ‘Wisconn Valley’ Special Session

**September 18, 2017**
Governor Walker Signs Wisconn Valley Special Session Bill into Law, Creating Electronics and Information Technology Manufacturing Zone

**October 4, 2017**
Village of Mount Pleasant Announced as Future Home of Foxconn Advanced Manufacturing Campus ▼

**October/November 2017**
Numerous Information Sessions Held in Racine County
Infrastructure Design and Coordination Begins

**November 10, 2017**
Governor Walker, Chairman Gou Sign Contract ▼

**November 27, 2017**
Village of Mount Pleasant, Racine County Approve Local Development Agreement with Foxconn ▼

**December 22, 2017**
Foxconn Deposits $60 million for use by the Village of Mount Pleasant for land acquisition
Project Timeline: 2018

January 2018
Discussions on Workforce, Transportation, and Housing Begin

February 7, 2018
Foxconn Announces Purchase of 611 Building in Downtown Milwaukee

March 2018
Foxconn Selects M+W |Gilbane as Construction Managers

Public Infrastructure Construction Workforce Engagement Advisory Committee Holds First Meeting in Mount Pleasant

April 2018
Wisconsin Economic Development Corporation and M+W |Gilbane Hold the First of 14 General Information Sessions for Construction Contractors

April 26, 2018
Initial Work Commences on Project Site

M+W |Gilbane Distribute First Invitation to Bid

Village of Mount Pleasant Transfers 787 Acres in Area 1 to Foxconn

Foxconn Transfers more than $2 Million for Wetland Mitigation In-Lieu Program

Foxconn Receives Environmental Permits for Storm Water and Air, and Approval of Wetland Mitigation Plan

City of Racine’s Water Diversion Application Approved by DNR
ABOUT THE PROJECT

• Largest economic development project in Wisconsin history

• 13,000 jobs when campus is complete (avg. salary: $53,000, plus benefits)

• 10,000 direct construction jobs annually over 4-6 years

• $10 billion investment

• 18:1 return on investment
PROJECT STRUCTURE

28 CONTRACTOR SELECTED FOR PHASE 1/Bid Release 1

SIO International Wisconsin, Inc.

Project/Construction Management
- Gilbane
- M+W Group

100's of Trade Contractors and Vendors

Design
- Jacobs
- Sigma Group

The Wisconsin Economic Development Corporation Agreement
Development Agreement Village of Mount Pleasant, Racine County, Wisconsin

Contractual Relationship Information flow
TENTATIVE CONSTRUCTION TIMELINE

<table>
<thead>
<tr>
<th>Event</th>
<th>Timeline</th>
</tr>
</thead>
<tbody>
<tr>
<td>Start of Excavation</td>
<td>Spring 2018</td>
</tr>
<tr>
<td>Start of Multipurpose Building Construction</td>
<td>Summer/Fall 2018</td>
</tr>
<tr>
<td>Major Material Procurement</td>
<td>Winter 2018/Spring 2019</td>
</tr>
<tr>
<td>Start of Major Manufacturing Vertical</td>
<td>Spring/Summer 2019</td>
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</table>
EXCAVATION WORK

- Direct and Indirect Workforce from 60 WI Counties
- Initial site work from 27 Wisconsin Companies
- 150 Earth Moving Equipment pieces
- At the peak, 1 truck/minute to make 1,000 Loads/Day
FOXCONN, M+W | GILBANE WORK OUT FOR BID

• Bid Release #2 – Multipurpose Building
  • Bid Package 03A - Concrete Work
  • Bid Package 03B - Precast Concrete Work
  • Bid Package 05A - Structural Steel and Miscellaneous Metals Work
  • Bid Package 06A - Architectural Work (Core and Shell - Building Enclosure and Interior)
  • Bid Package 23A - Mechanical, Plumbing, Fire Protection Work
  • Bid Package 26A - Electrical Work
  • Bid Package 32A - Landscape Work

Bid Award to be announced soon!
# A Wisconsin First Approach

## Business and Workforce Inclusion Goals

<table>
<thead>
<tr>
<th>Business Contracting and Inclusion Goals</th>
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</thead>
<tbody>
<tr>
<td>Wisconsin based Businesses</td>
<td>60%</td>
</tr>
<tr>
<td>Racine County based Businesses</td>
<td>10%</td>
</tr>
<tr>
<td>Minority-Owned (MBE) Business Enterprises</td>
<td></td>
</tr>
<tr>
<td>Woman-Owned (WBE) Enterprises</td>
<td>10% Combined</td>
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<tr>
<td>Veteran-Owned Business Enterprises</td>
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## Workforce Inclusion and Diversity Goals

<table>
<thead>
<tr>
<th>Workforce Inclusion and Diversity Goals</th>
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</thead>
<tbody>
<tr>
<td>Wisconsin Resident Work Hours with an emphasis on Racine County Residents</td>
<td>70%</td>
</tr>
<tr>
<td>Minorities or People of Color*</td>
<td></td>
</tr>
<tr>
<td>Women</td>
<td>10% Combined</td>
</tr>
<tr>
<td>Veterans</td>
<td></td>
</tr>
</tbody>
</table>
EXCAVATION WORK PUTS WISCONSIN FIRST

First bid awarded goes beyond Wisconsin First goals:

- 90% of the contractors from Wisconsin
- Of the 90%:
  - 10% from Racine County
  - 10% are minority, veteran and/or woman owned businesses

Workforce Participation:

- 80% of the excavation workforce from Wisconsin
WORKFORCE
ALL HANDS ON DECK

CANDIDATE POOLS

• Existing Residents
• Under and Unemployed
• Focus on Youth
• Workforce Recruitment
SUPPLY CHAIN UPDATE

• Foxconn to spend $1.4B in annual supplier purchases from WI Companies

• In 2015, Oshkosh Corporation made nearly $300 million in purchases from more than 700 companies in 140 communities throughout Wisconsin.
SUPPLY CHAIN UPDATE

• Foxconn Supply Chain Pilot target list sourced from SCM
  • Plastic Injection Molding
  • Metal Stamping

• Scorecard pre-qualified for site visits
  • Preferred Certifications
    • ISO-9001
    • ISO/TS 16949 (being replaced by IATF-16949)
  • Supplier Readiness Considerations
OPPORTUNITIES

SUPPLIER READINESS PRIMER
• Foxconn Capability & Risk Matrix
• Customer and Quality Scores
• Culture
  • Innovation
  • Doing Business
  • Foxconn: agile, disruptive, speed

I4.0 READINESS PLAN
• Productivity/Efficiency
• Workforce Readiness
• Global Competitiveness
• Market Diversification
WISCONSIN’S FOXCONN BONUS

- Foxconn designates Milwaukee building as North American HQ
- Wisconn Valley Innovation Center
  - Work with startup companies and entrepreneurs to develop applications for AI 8K+5G display technology that Foxconn is creating
- More than 500 employees will work at the building
WISCONSIN’S FOXCONN BONUS
SMART CITY, SMART FUTURE COMPETITION

• $1 Million “Smart City, Smart Future” Competition

• Partnership with University of Wisconsin System, Wisconsin Technical College System and the Wisconsin Association of Independent Colleges and Universities

• The “Smart City, Smart Future” initiative will bring together students, faculty, entrepreneurs, and industry leaders to devise unique approaches that will help shape Wisconsin’s future
GET INVOLVED

**WISCONN VALLEY NEWS**

Information regarding project status, road updates, next steps, interesting facts and bid opportunity alerts!

[https://wisconnvalley.wi.gov/newsletter](https://wisconnvalley.wi.gov/newsletter)

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**M+W | GILBANE**

Notifications for construction opportunities and progress highlights

[https://Foxconn-construction.gilbaneco.com](https://Foxconn-construction.gilbaneco.com)

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**PUBLIC INFRASTRUCTURE**

Notifications when public infrastructure bids are advertised

[https://wisconnvalley.wi.gov/Pages/public_construction_info_signup.aspx](https://wisconnvalley.wi.gov/Pages/public_construction_info_signup.aspx)

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**SUPPLY CHAIN MARKETPLACE**

Directory platform connecting suppliers and OEMs with RFP, market trends, email notifications

[http://www.wisupplychainmarketplace.com](http://www.wisupplychainmarketplace.com)
QUESTIONS?

For further information please visit

WisconnValley.wi.gov